

## Annex B – List of MOUs being signed by PIER71 start-ups during Singapore Maritime Week

| <b>Date</b> | <b>Parties involved</b>                                    | <b>Details</b>  |
|-------------|--|---|
| 9 April     | Ocean Freight Exchange (OFE) and Fratelli Cosulich Bunkers | Fratelli Cosulich Bunkers will be testbedding OFE's bunker delivery scheduling platform.  |
| 9 April     | SkyLab and Singtel   | The two parties agree to collaborate on jointly developing SkyLab's data transport accelerator engine, using Singtel's Satellite High Speed communication links.  |
| 9 April     | Ship Supplies Direct (SSD) and Winspec Logistics Group     | Winspec will be test-bedding SSD's FleetShare platform, which is a last-mile logistics delivery and asset pooling system. SSD will leverage upon Winspec's expertise and assets to serve the broader ship supplies ecosystem logistics needs. Winspec will leverage on SSD's digital technology expertise to enhance efficiency and customer service. |
| 10 April    | Claritecs and MarineTraffic                                | Claritecs will be partnering MarineTraffic, to access relevant data on vessel movement for the development of their bunker scheduling platform  |
| 10 April    | Claritecs with Global Energy & Trading                     | Global Energy & Trading will be test-bedding Claritecs' bunker scheduling platform  |
| 10 April    | Claritecs with Sinanju Tankers                             | Sinanju Tankers will be test-bedding Claritecs' bunker scheduling platform  |
| 10 April    | Claritecs with Sentek Marine & Trading                     | Sentek Marine & Trading will be test-bedding Claritecs' bunker scheduling platform  |
| 10 April    | Threatspan and Athena Dynamics                             | The parties will be jointly expanding their capabilities and international customer base, helping to establish Singapore as a leader and centre of excellence in the maritime cybersecurity field.  |
| 10 April    | Threatspan and MarineTraffic                               | Threatspan will leverage on MarineTraffic to analyse a vessel's next port of call and historical track, in order to identify relevant cyber threats.  |
| 10 April    | StartupWharf and Innospace                                 | Shanghai-based Innospace joins PIER71 and New York Maritime Innovation Center in the Startup Wharf network, to support the development of maritime start-ups and expand their exposure to the global maritime industry.   |